

# SAMANTHA

# PICCOLO

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📍 Scottsdale, AZ 85255

## PROFICIENT ON

- AdvaTx
- BBL
- Body Contouring (CoolSculpting, Emsculpt Neo)
- Brow Lamination
- Dermaplane/Oil Dermaplane
- Extractions
- Facials
- HALO Hybrid Laser
- Hydrafacial (Express, Deluxe, Platinum, Keravive)
- IPL
- InBody Body Composition Analyzer Scale
- Injectable Knowledge
- Laser Hair Removal
- Lash Lifts
- Medical Grade Chemical Peels (Cosmelan, Face Reality, PerfectDerma, Sanitas, SkinCeuticals TCA, SkinMedica)
- Microneedling (AnteAge Exosomes, Regular, Scalp)
- Plasma Skin Resurfacing
- Potenza RF Microneedling
- Product Knowledge (Colorescience, Epicutis, Face Reality, Nutrafol, Sanitas, SkinBetter, SkinCeuticals, SkinMedica, Skin Script, SugarLash Pro)
- Skin Analysis (Reveal, VISIA)

## PROFESSIONAL SUMMARY

Experienced, sales and customer oriented, friendly and reliable Medical Esthetician skilled in various types of skin care treatments and medical grade skin care product lines. Friendly and outgoing with the capability of quickly assessing the needs and wants of clients.

Committed to maintaining the highest standards of service and patient care.



## WORK HISTORY

GLEAM MEDICAL SPA - LASER TECHNICIAN

DENVER, CO 04/2023 - CURRENT

- Perform a wide range of advanced skincare treatments including customized facials, laser services, chemical peels, and microneedling.
- Demonstrate expert knowledge of skincare science, treatment protocols, and product ingredients to ensure optimal client results.
- Conduct in-depth skin consultations and create curated, results-driven treatment plans tailored to each client's goals and skin type.
- Maintain an exceptional client experience through professional communication, education, and personalized service recommendations.
- Consistently achieve and exceed monthly sales and service goals through high closing percentages on premium skincare services and retail products.
- Actively participate in the spa's social media initiatives—creating engaging educational content, promoting events, and highlighting client transformations.
- Exhibit strong time management by efficiently balancing treatment schedules, client consultations, and daily operational tasks.
- Uphold cleanliness and sanitation standards in all treatment rooms and communal areas to maintain a safe and professional environment.
- Collaborate effectively with team members, contributing to a positive workplace culture and assisting in problem-solving and process improvement.

- TED Hair Restoration
- Tinting

## TRAINED ON

- Facial and Body Waxing
- High Frequency
- IPL
- LED Therapy
- Microdermabrasion
- Microneedling
- Radio Frequency Microneedling (Scarlet)
- Tattoo Reduction

## SKILLS

- Ability to think outside box.
- Dependability
- Document and Records Management
- Flexible Schedule
- Front Desk Operations
- Open Communication
- Product Sales
- Relationship Building
- Self-Motivated Individual
- [Microsoft Office](#)

- Recognized as a dependable team player who supports both individual and team success while maintaining exceptional service quality and professionalism.

### Contour You MedSpa - Lead Medical Esthetician

Scottsdale, AZ 11/2021 - 04/2023

- Develops customized facial and body treatments, [home care regimens](#), [cosmetic services](#) for individual clients to address specific concerns.
- [Assists manager with daily operations including closing and opening procedures.](#)
- [Introduces new services and skin care products to improve revenue stream.](#)
- [Ensures clients receive excellent customer service by providing a safe, friendly environment with honest advice and positive results.](#)
- [Supports front desk when assistance is needed in scheduling, answering phones and emails, setting up new clients and reconciles reports and product sales.](#)
- [Set up workstations and/or treatment rooms with necessary products, equipment and supplies to ensure client comfort and outstanding experience.](#)
- [Creates repeat business by providing clients with an exceptional experience while foster long-term relationships to increase retention.](#)

### LenCred ERC Only LLC - Referral Partner

Scottsdale, AZ 12/2022 - Current

- [Identifies and targets potential businesses through various sales and marketing strategies.](#)
- [Develops and maintain relationships with clients to increase opportunities and improve customer satisfaction.](#)
- [Stays informed on industry and marketing trends to gain a competitive advantage.](#)

### LenCred - Sales Representative

Scottsdale, AZ 12/2019 - 10/2021

### Scottsdale Child Care and Learning Center - Daycare Assistant Teacher

Scottsdale, AZ 09/2017 - 08/2018

## EDUCATION

### Penrose Academy

Scottsdale, AZ 10/2021

### *Aesthetician License* : Aesthetics

- 92.12% GPA in Esthetics Program

### Arizona State University

Tempe, AZ

~~No Degree~~: Studies: Psychology

### Desert Mountain High School

Scottsdale, AZ 05/2018

## *High School Diploma*

### **CERTIFICATIONS**

- Certified Laser Technician, Arizona Department of Health Services - December 2022- Current
- Certified CoolSculpting Technician, Allergan Aesthetics - May 2022
- Licensed Aesthetician - December 2022
- Provisional Aesthetician - December 2021

### **CHARITY INVOLVEMENT**

#### STARLIGHT CHILDREN'S FOUNDATION

- Starlight Children's Foundation is a nonprofit organization founded in 1982. Starlight's programs include providing hospital wear, games, and deliveries to hospitalized children. I volunteered in many corporate-sponsored events to raise money for the foundation.

#### ALICE COOPER - SOLID ROCK TEEN CENTER

- Solid Rock Teen Center believes is assisting at-risk teens in gaining a renewed sense of self-worth and purpose through providing a meaningful foundation for the youth in local communities. At Solid Rock, the goal is to provide a landing place for all teens. I volunteered during many events aimed at introducing teens to the center, and at events that assisted in providing contributions to support our cause.